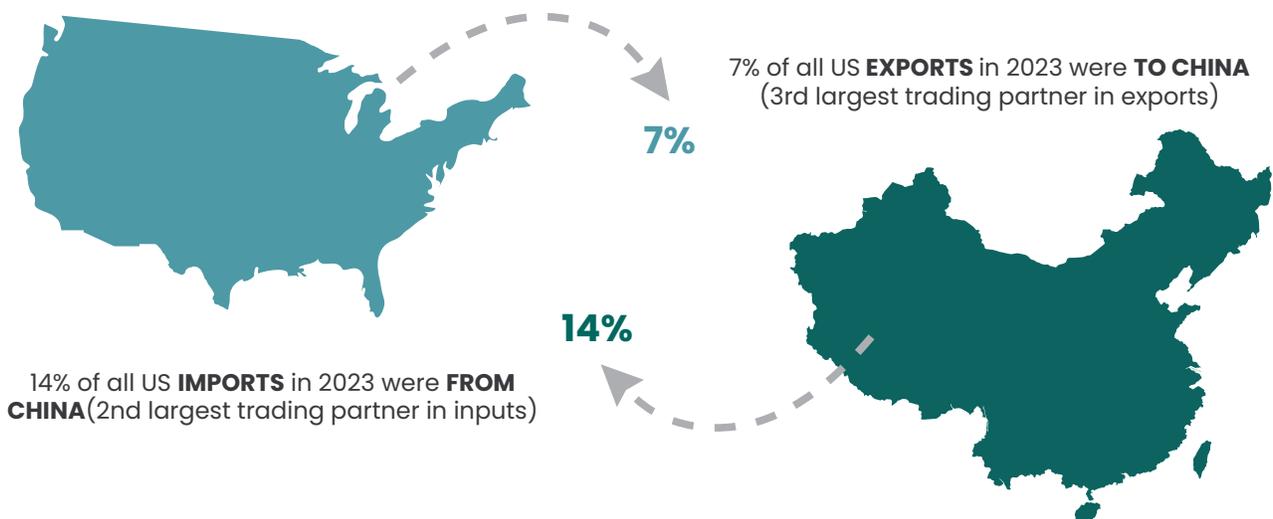


## Fresh Fruit and Vegetable Industries:

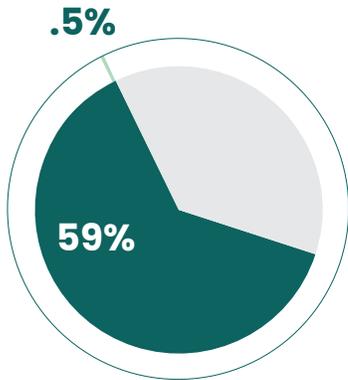
A secure and sustainable food supply – domestic and worldwide – thrives with strong and reliable access to global markets. Targeted use of tariffs can be a tool for addressing challenges or inequities between trading partners. However, the broad application of this blunt tool often disrupts markets, increases costs for consumers, and places unnecessary strain on growers and producers across the supply chain. This is particularly concerning as countries grapple with inflationary pressures, supply chain vulnerabilities, and economic uncertainty. Rather than imposing sweeping tariffs that disrupt trade and limit opportunities, IFPA advocates for swift and meaningful regulatory relief and reform as the most effective way to support and strengthen agriculture. We look forward to working with the Trump administration to advance policies that empower growers, expand market access, and ensure a competitive, resilient agricultural sector that benefits producers and consumers.

**IFPA invites you to participate in industry advocacy efforts to influence trade policies and support measures that benefit the produce and floral industries. The Washington Conference is the premier event that unites all segments of the fresh produce and floral industry to address the most pressing public policy matters with the US Congress and Administration.**

## United States had \$US 300.21B trade deficit with China 2023



## Fruit: United States had \$US 609.03M fruit trade surplus with China 2023

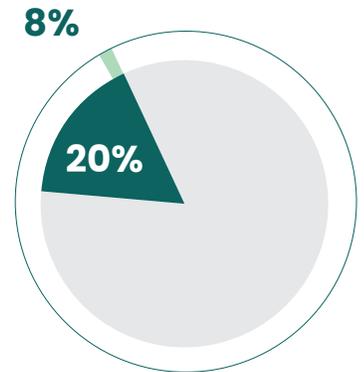


59% of the fresh fruit available to be consumed in the United States is **IMPORTED** (USDA ERS 2023)

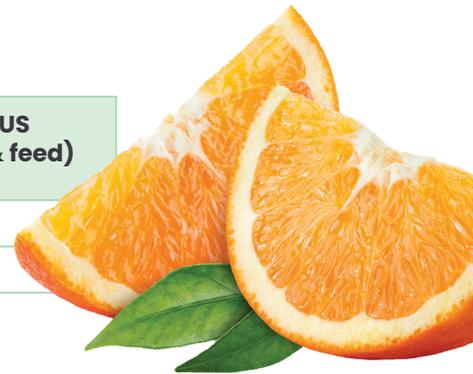
.5% of the fresh fruit **IMPORTED** by the United States is **FROM CHINA** (ITC 2023)

20% of the fresh fruit US utilized production in pounds was **EXPORTED** from the United States (USDA ERS 2023)

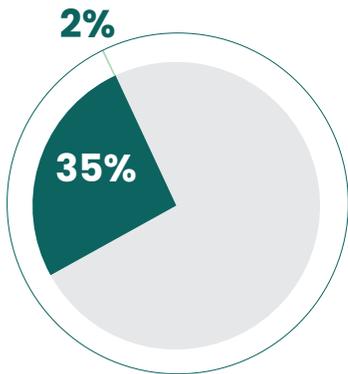
8% of the fresh fruit **EXPORTED** by the United States is **TO CHINA** (ITC 2023)



	Utilized US Production 2023	Imported Fruit 2023	Exported Fruit 2023	Available in US (minus shrink & feed) 2023
<b>USD \$</b>	28.8B	24.2B (ITC)	14.9B (ITC)	-
<b>Pounds</b>	19.3B	23.4B	3.9B	38.9B



## Vegetables: US had \$US 567.47M vegetable trade deficit with China 2023

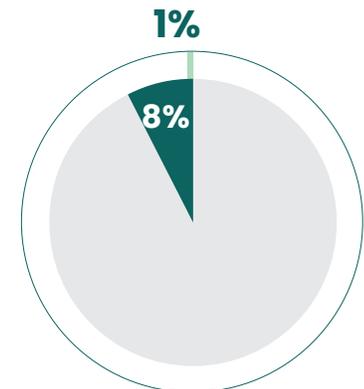


35% of the fresh vegetables available to be consumed in the United States is **IMPORTED** (USDA ERS 2023)

2% of the fresh vegetables **IMPORTED** by the United States are **FROM CHINA** (ITC 2023)

8% of the fresh vegetables utilized production in pounds was **EXPORTED**

1% of the fresh vegetables **EXPORTED** by the United States are **TO CHINA** (ITC 2023)



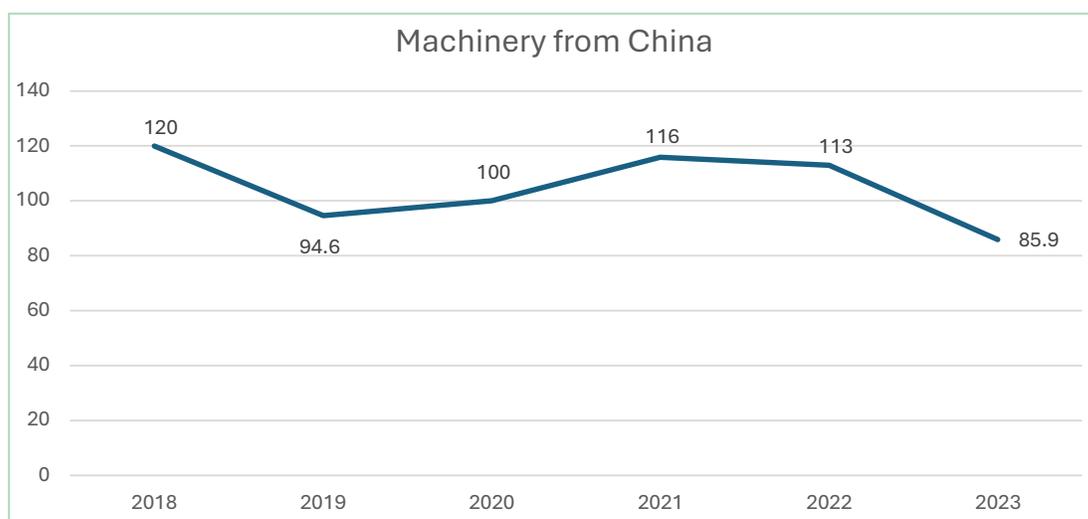
	Utilized US Production 2023	Imported Vegetables 2023	Exported Vegetables 2023	Available in US (minus shrink & feed) 2023
<b>USD \$</b>	19.5B	12.3B	2.7B	-
<b>Pounds</b>	40B	17.7B	3B	50.3B

## What are the Top 10 US Imports from China?

United States **IMPORTS** from China was US\$448.02 Billion during 2023, according to the United Nations COMTRADE updated on February of 2025.

The major US **IMPORTS** at first glance do not appear to affect the US produce and floral industries but tucked in the machinery category is air conditioning machines, agricultural for soil preparation, parts of internal combustion piston engines, forklifts, harvesting or threshing machinery, etc.

Top 10 United States Imports from China	Value in 2023	% of Overall Import Value
1. Electrical, electronic equipment	\$126.68B	28%
2. Machinery, nuclear reactors, boilers	\$85.89B	19%
3. Toys, games, sports requisites	\$33.39B	7%
4. Furniture, lighting signs, prefabricated buildings	\$20.29B	5%
5. Plastics	\$20.16B	4%
6. Vehicles other than railway, tramway	\$16.41B	4%
7. Optical, photo, technical, medical apparatus	\$11.79B	3%
8. Articles of iron or steel	\$11.71B	3%
9. Commodities not specified according to kind	\$10.05B	2%
10. Footwear, gaiters and the like.	\$10.04B	2%



## What are the Top 10 US Exports to China?

United States **EXPORTS** to China was US\$147.81 Billion during 2023, according to the United Nations COMTRADE database updated February of 2025.

There was a US\$300.21 billion trade deficit between the US and China in 2023 with the US exporting less to China.

United States Top 10 Exports to China	Value in 2023	% of Overall Value
1. Mineral fuels, oils, distillation products	\$19.74B	13%
2. Oil seed, oleagic fruits, grain, seed, fruits	\$15.85B	11%
3. Machinery, nuclear reactors, boilers	\$13.72B	9%
4. Electrical, electronic equipment	\$11.64B	8%
5. Optical, photo, technical, medical apparatus	\$11.31B	8%
6. Pharmaceutical products	\$9.90B	7%
7. Vehicles other than railway, tramway	\$8.14B	6%
8. Plastics	\$7.45B	5%
9. Aircraft, spacecraft	\$6.81B	5%
10. Organic chemicals	\$4.21B	3%

## The United States imports and exports paper, fertilizers, vegetables, plants and fruit from/to China.

Packaging and fertilizer are spiked due to their being expense lines in the production of fruits, vegetables and floral products. In these critical categories the United States has a US\$1.6 billion trade deficit with China.

United States imports/exports affect the produce and floral industries	US Import from China Value in 2023	% of Overall Value of US Imports from China	US Export to China Value in 2023	% of Overall Value of US Exports to China	US Trade Deficit/Surplus
Edible fruits, nuts, peel of citrus fruit, melons	\$131.20M	.03%	\$1.12B	.76%	989M
Paper and paperboard, articles of pulp, paper and board	\$2.97B	.6%	\$560.66M	.4%	(2.41B)
Edible vegetables and certain roots and tubers	\$358.31M	.08%	\$64.66M	.04%	(294M)
Fertilizers	\$32.72M	.01%	\$236.50M	.16%	204M
Live trees, plants, bulbs, roots, cut flowers	\$92.15M	.02%	\$2.83M	.002%	(89M)



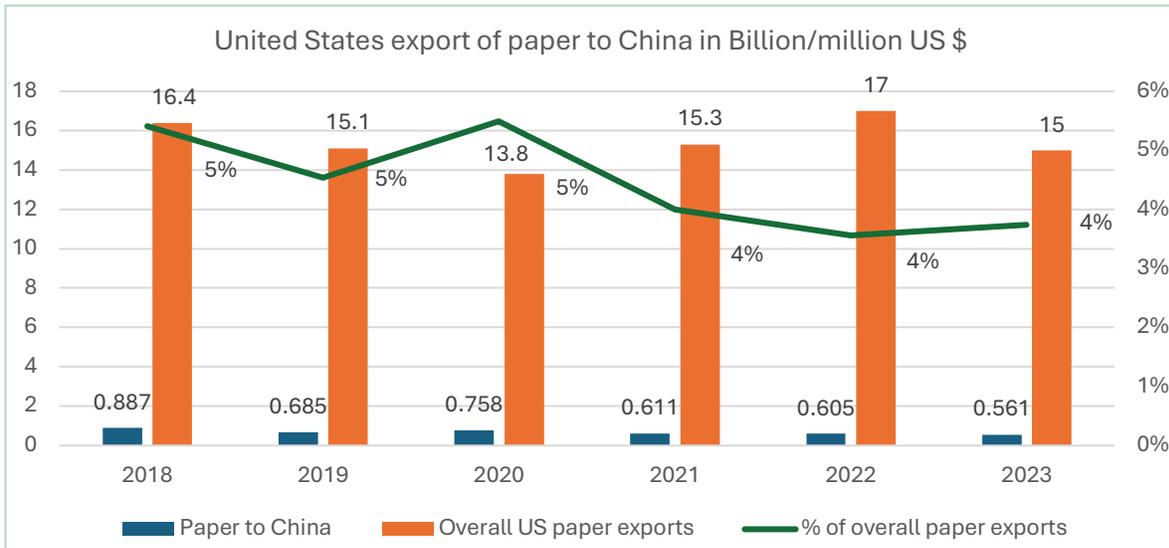
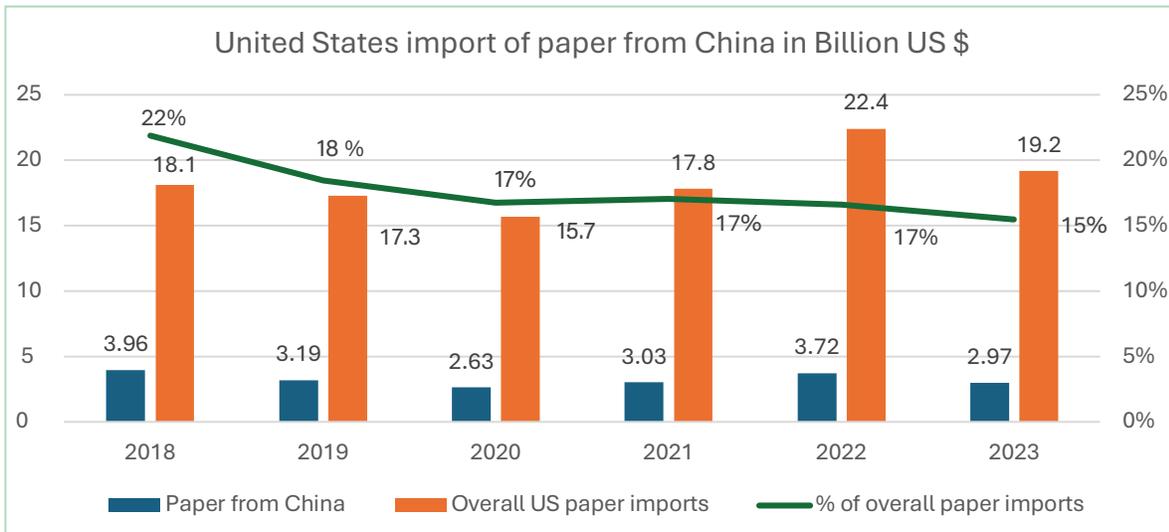
# Paper

United States **IMPORTS** from China of Paper and paperboard, articles of pulp, paper and board was US\$2.97Billion during 2023.

United States **EXPORTS** of paper and paperboard, articles of pulp, paper and board to China was US\$560.66 million during 2023, according to the United Nations COMTRADE database updated on February of 2025.



Paper (selected categories that will affect produce and floral industries)	US Imports from China Value in 2023	US Exports to China Value in 2023
Cartons, boxes, cases, other packing containers, of paper, paperboard	\$862.36M	\$10.36M
Other uncoated paper and paperboard (in rolls or sheets)	\$3.26M	\$37.31M
Uncoated kraft paper and paperboard (in rolls or sheets)	\$6.63M	\$291.47M
Labels of paper or paperboard, printed or not	\$65.26M	\$20.40M
Paper and paperboard, corrugated, creped, crinkled, embossed, perforated	\$1.81M	\$7.51M

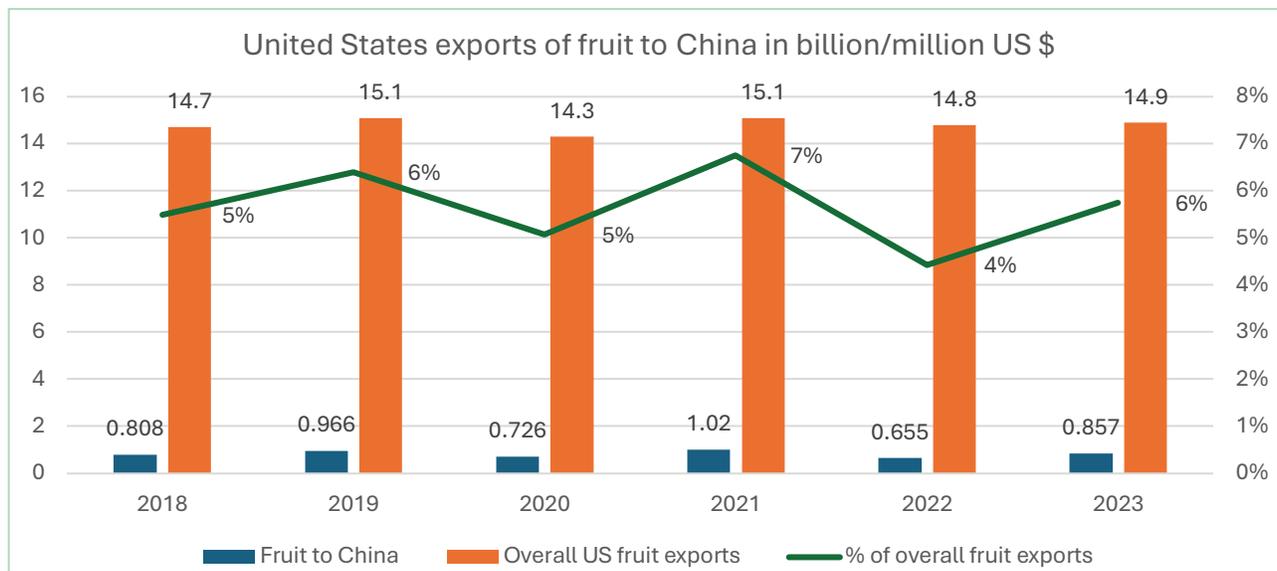
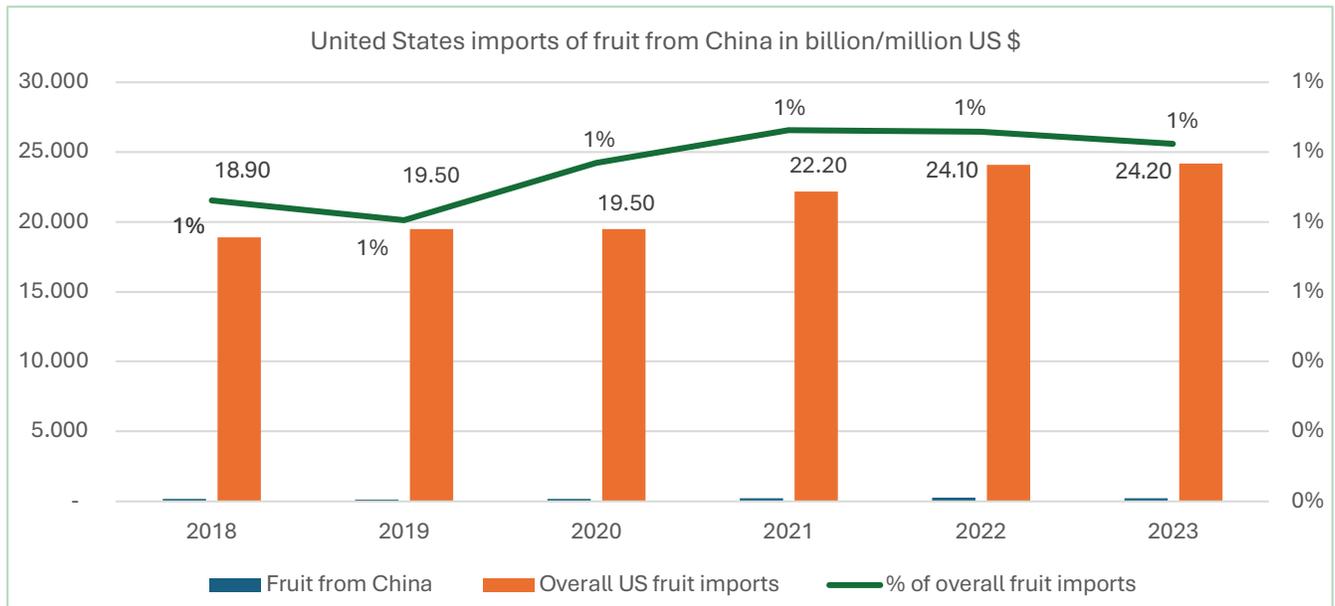


# Fruit

United States **IMPORTS** from China of Edible fruits, nuts, peel of citrus fruit, melons was US\$247.93 million during 2023.

United States **EXPORTS** of edible fruits, nuts, peel of citrus fruit, melons to China was US\$856.96 million during 2023, according to the United Nations COMTRADE database updated February of 2025.

Edible fruits, nuts, peel of citrus fruit, melons	US Imports from China in 2023	US Exports to China in 2023
Fruit not specified elsewhere, fresh	\$10.73M	\$29.84K
Apples, pears and quinces, fresh	\$25.15M	\$11.57M
Apricots, cherries, peaches, plums and sloes, fresh	\$2.34K	\$68.81M
Fruit dried not specified elsewhere, mixtures of nuts or dried fruit	\$108.66M	\$5.13M
Melons and papayas, fresh	\$1000	\$3.75K
Nuts not specified elsewhere, fresh or dried	\$79.74M	\$730.40M
Dates, figs, pineapples, avocados, fresh or dried	\$7.07M	\$22.31K
Grapes, fresh or dried	\$235.65k	\$5.54M
Coconuts, brazil nuts and cashew nuts, fresh or dry	\$901	\$4.2K
Citrus fruit, fresh or dried	\$7.53	\$34.35M
Bananas and plantains, fresh or dried	\$326.88K	\$32.20K



## United States Fruit Production

This table is for illustrative purposes. The data shows **EXPORTS** as percent of US grown product using ERS numbers. It does not include **IMPORTS**.

	Value of 2023 Utilized Production (ERS)	2023 Value Exported to China	% Exported to China
Apple	3.043B	10.577M	0.35%
Apricot	49.02M	72K	0.15%
Avocado	250.25M	13K	0.01%
Blueberry cultivated	1.028B	0	
Cherry, sweet	636.31M	44.167M	6.94%
Cherry, tart	38.90M	312K	0.80%
Cranberry	301.11M	0	0.00%
Date	181.29M	67K	0.04%
Grape	6.833B	5.803M	0.08%
Kiwifruit	77.84M	0	0.00%
Papaya	6.47M	759K	11.73%
Peach & Nectarine	896.15M	163K	0.02%
Pear	365.03M	0	0
Plum (CA)	140.04M	2.275M	1.62%
Prune (CA)	215.32M	0	0
Raspberry	372.20M	0	0
Strawberry	3.398B	516K	0.02%

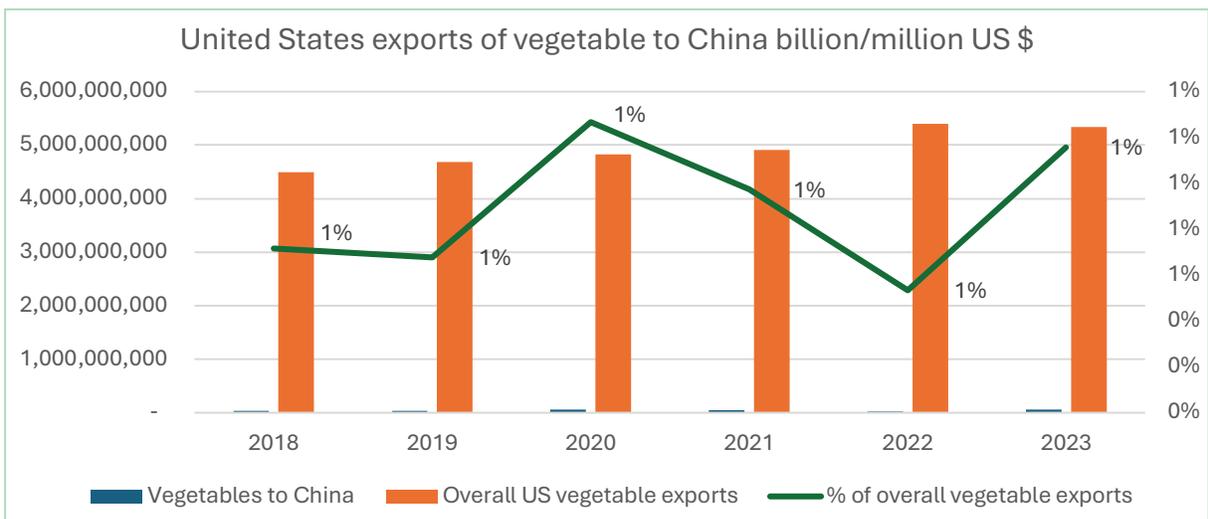
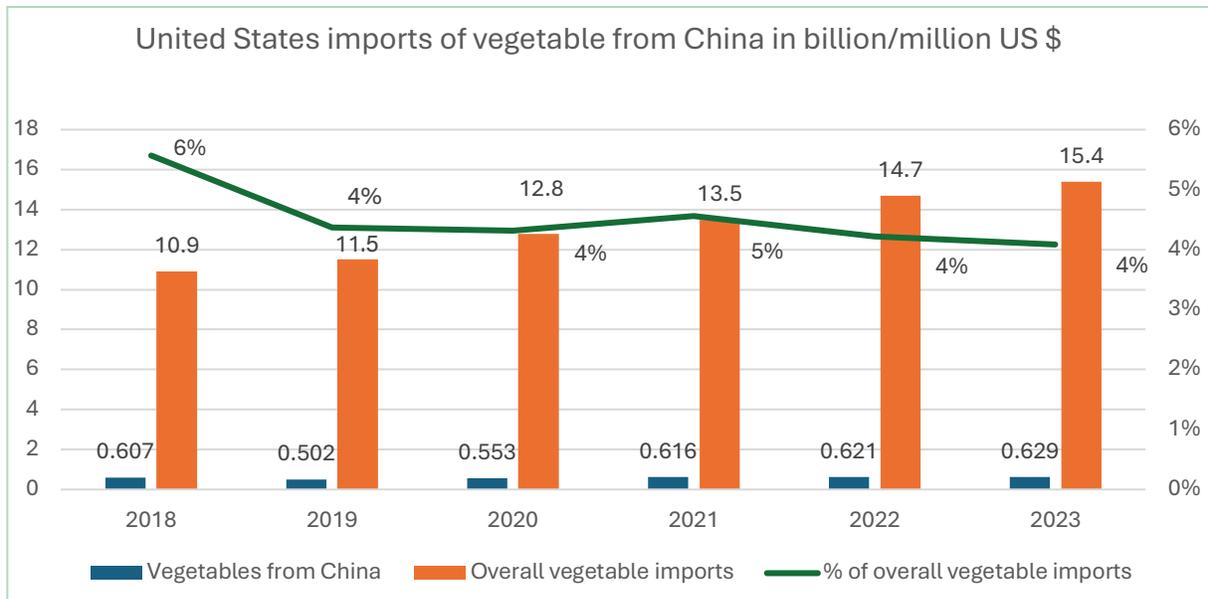


# Vegetables

United States **IMPORTS** from China of Edible vegetables and certain roots and tubers was US\$629.28 Million during 2023.

United States **EXPORTS** of edible vegetables and certain roots and tubers to China was US\$61.76 Million during 2023, according to the United Nations COMTRADE database updated February of 2025.

Edible vegetables and certain roots and tubers	US Imports from China in 2023	US Exports to China in 2023
Cucumbers and gherkins, fresh or chilled	\$180	0
Potatoes (except sweet potatoes), fresh or chilled	\$4	\$44
Tomatoes, fresh or chilled	\$8.05K	0
Carrots, turnips and other edible roots, frozen or chilled	\$1.02K	\$450
Cabbages, cauliflower, kale, fresh or chilled	\$3.29K	8.47K
Onions, shallots, garlic, leeks, frozen or chilled	\$112.43M	\$1.36K
Lettuce and chicory, fresh or chilled	\$2.08K	9.48K
Leguminous vegetables, shelled or not, frozen or chilled	\$1.50K	\$56.35M
Manioc, Jerusalem artichokes, sweet potatoes and similar roots and tubers	\$16.27M	\$3.48K
Vegetables not specified elsewhere, fresh or chilled	\$31.47M	\$579



# United States Vegetable Production

This table is for illustrative purposes. The data shows **EXPORTS** as percent of US grown product using ERS numbers. It does not include **IMPORTS**.

	Value of 2023 Utilized Production (ERS)	2023 Value Exported to China	% Exported to China
Artichokes	64.24M	0	0
Asparagus	72.09M	0	0
Beans Snap	365.42M	0	0
Cabbage	597.60M	0	0
Cantaloupe	320.69M	0	0
Carrot & turnips	1.823B	0	0
Cauliflower & Broccoli	1.648B	13K	0.001%
Corn, sweet	999.94M	3.620M	0.362%
Cucumber	289.62M	0	0
Lettuce, head	1.545B	0	0
Lettuce, leaf & romaine	3.28B	0	0
Onion	1.510B	0	0
Pea	103.19M	25K	0.024%
Pepper, bell	612.61M	0	0
Pumpkin	235.49M	0	0
Spinach	730.55M	0	0
Squash	215.41M	0	0
Sweet potato	676.03M	0	0
Tomato	2.758B	0	0
Watermelon	787.33M	0	0

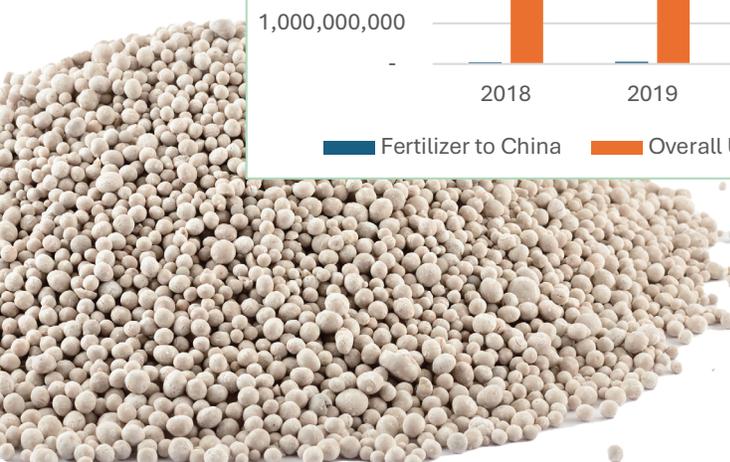
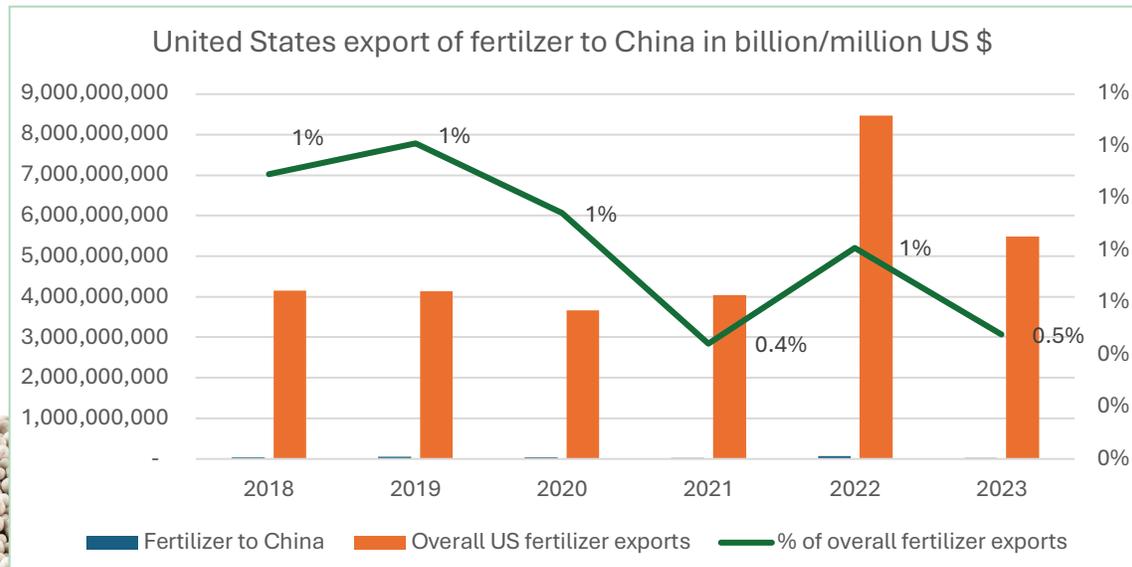
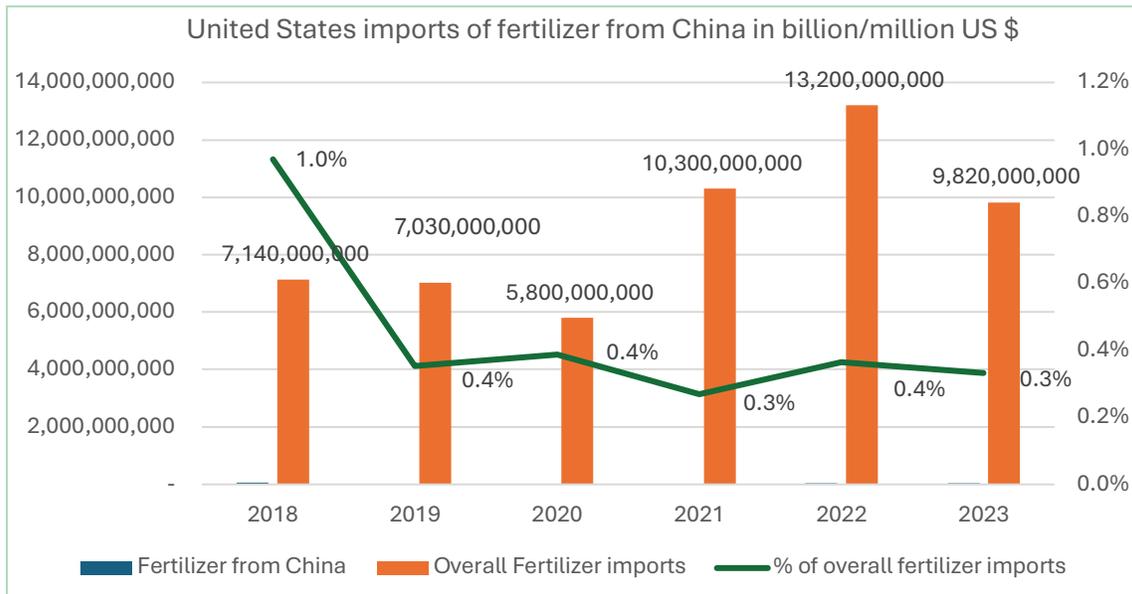


# Fertilizer

United States **IMPORTS** from China of Fertilizers was US\$32.72 million during 2023.

United States **EXPORTS** of fertilizers to China was US\$265.5 million during 2023.

Fertilizer	US Imports from China in 2023	US Exports to China in 2023
Mineral or chemical fertilizers, potassic	\$244.12K	\$5.62M
Mineral or chemical fertilizers, nitrogenous	\$7.81M	\$127.03K
Mineral or chemical fertilizers, other fertilizers	\$13.88M	\$20.17M
Animal or vegetable fertilizers, fertilizers produced by the mixing	\$10.59M	\$138.82K
Mineral or chemical fertilizers, phosphatic	\$199.33K	\$2.54K



# Plants

United States **IMPORTS** from China of Live trees, plants, bulbs, roots, cut flowers was US\$79.63 Million during 2023.

United States **EXPORTS** of live trees, plants, bulbs, roots, cut flowers to China was US\$3.47 million during 2023, according to the United Nations COMTRADE database updated February of 2025.

Live trees, plants, bulbs, roots, cut flowers	US Imports from China in 2023	US Exports to China in 2023
Live plants not specified elsewhere, cuttings, mushroom spawn	\$61.46M	\$3.31M
Cut flowers and buds for bouquets, prepared	\$6.74M	\$549
Foliage, grasses for bouquets, prepared	\$11.30M	\$26.65K
Bulbs, tubers, chicory plants and roots not specified elsewhere	\$132.94K	\$131.36K

